

PANDEMIC RECOVERY OFFICE

Down Payment Assistance Final Report

Submitted by State of Rhode Island Pandemic Recovery Office

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Down Payment Assistance

<u>Project Identification Number</u>: 10043 <u>Pandemic Recovery Office Approval Date</u>: December 8, 2022 <u>Project Completion Date</u>: July 8, 2024 <u>Funded Amount</u>: \$30,000,000 <u>Expended Amount</u>: \$30,000,000

Project Expenditure Category: 6.1 Revenue Replacement: Provision of Government Services

<u>Project Overview</u>: The Rhode Island Housing and Mortgage Finance Corporation (RIHousing) provided \$17,500 in down payment and closing cost assistance to help first-time homebuyers during a period of rising housing costs. The project helped 1,672 households purchase a home across 35 of Rhode Island's 39 cities and towns. RIHousing used a marketing campaign to target homeownership to lower-income and racially/ethnically diverse areas.

Eligible properties were one-to-four-unit, owner-occupied properties and approved or warrantable condominiums. The income limits were \$112,555 for one- or two-person households and \$129,438 for households with at least three people.

Grant recipients were required to complete a RIHousing-approved, first-time homebuyer course; qualify for a RIHousing-funded, first mortgage; and have a minimum 660 representative credit score.

<u>Financial Overview</u>: All program payments can be found on the <u>Pandemic Recovery Office's</u> <u>website</u> by filtering the "Project" box for "Down Payment Assistance." The table below shows planned expenditures by fiscal quarter and actual expenditures by fiscal quarter:

Fiscal Year Quarter	Planned Expenditures	Actual Expenditures
FY 2023 Q3	\$2,747,965	\$2,648,148
FY 2023 Q4	\$2,747,965	\$8,084,671
FY 2024 Q1	\$2,747,965	\$9,185,129
FY 2024 Q2	\$2,747,965	\$6,901,598
FY 2024 Q3	\$2,747,965	\$1,894,752
FY 2024 Q4	\$2,747,965	\$1,285,702
FY 2025 Q1	\$2,747,965	-
FY 2025 Q2	\$2,747,965	-
FY 2025 Q3	\$2,747,965	-
FY 2025 Q4	\$2,747,965	-
FY 2026 Q1	\$2,520,350	-
Total	\$30,000,000	\$30,000,000

Notes: A single audit fee applies to all State Fiscal Recovery Fund projects and accounts for \$9,000 of the funds shown in the above table.

Of the \$30,000,000 in actual expenditures, \$29,260,000 was for down payment assistance, and \$731,000 was for administration.

Key Performance Indicators: The following are the key performance indicators based on quarterly goals and monthly data collections.



1. Number of grant contracts signed





2. Number of mortgage loans closed

Of the properties purchased, 74% were one-unit properties (e.g., single-family homes and condominiums), and 26% were multi-family properties (between two and four units).



3. Percentage of minority borrowers served of the total population served

Minority borrowers served			
(Point in time)			
● 55% 5 50% ●	55% 55% 55% 55% 5 • • • • •	5% 55% 55% 55% 55% ◆ ◆ ◆ ◆ ◆	
41% 40% _{38%} 39% 4	40% 40% 41% 41%		
0% Jan 2023 Jul 2023	Jan 2024 Jul 2024 Jan 2025	Jul 2025 Jan 2026	
Pre-Project Baseline	Final KPI Actual 6/30/2024	Final KPI Goal FY26 Q3	
0%	41%	55%	

Forty-five percent of applicants were women.

\$35,000

\$52,500

\$332,500

\$192,500

\$87,500

\$1,505,000

\$2,747,500

\$5,687,500

\$140,000

\$192,500

\$490,000

\$157,500

\$227,500

\$157,500

\$70,000 \$1,872,500

\$350,000 \$1,697,500

\$29,260,000

\$3,815,000

2

3

19

86

11

157

5

325

8 11

28

9

13

9

218

4

107

20

97 1,672

Distribution of Down Payment Assistance

Demographics: The information below shows the distribution of down payment assistance by location and race/ethnicity.

	Municipality	Number of Grants	Sum of Grants
Grants by Location	BRISTOL	5	\$87,500
	BURRILLVILLE	32	\$560,000
	CENTRAL FALLS	33	\$577,500
	CHARLESTOWN	1	\$17,500
	COVENTRY	70	\$1,225,000
	CRANSTON	164	\$2,870,000
	CUMBERLAND	40	\$700,000
	EAST GREENWICH	6	\$105,000
	EAST PROVIDENCE	74	\$1,295,000
	EXETER	3	\$52,500
	FOSTER	2	\$35,000
	GLOCESTER	9	\$157,500
	HOPKINTON	12	\$210,000
	JOHNSTON	67	\$1,172,500
	LINCOLN	20	\$350,000
	MIDDLETOWN	2	\$35,000

NARRAGANSETT

NORTH KINGSTOWN NORTH PROVIDENCE

NORTH SMITHFIELD

SOUTH KINGSTOWN

WEST GREENWICH

WEST WARWICK

WOONSOCKET

NEWPORT

PAWTUCKET

PORTSMOUTH

PROVIDENCE

RICHMOND

SCITUATE SMITHFIELD

TIVERTON

WARREN

WARWICK

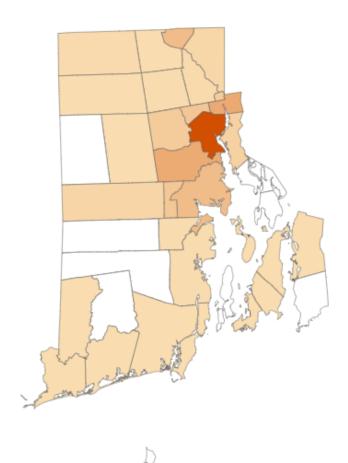
WESTERLY

Total

6

Down Payment Assistance Final Report

Distribution of Down Payment Assistance Grants to Minority Recipients by Location



Municipality	Number of Grants	Sum of Grants
Burrillville	5	\$87,500
Central Falls	26	\$455,000
Charlestown	1	\$17,500
Coventry	13	\$227,500
Cranston	78	\$1,365,000
Cumberland	12	\$210,000
East Greenwich	4	\$70,000
East Providence	20	\$350,000
Glocester	2	\$35,000
Hopkinton	1	\$17,500
Johnston	27	\$472,500
Lincoln	6	\$105,000
Middletown	1	\$17,500
Narragansett	1	\$17,500
Newport	2	\$35,000
North Kingstown	4	\$70,000
North Providence	36	\$630,000
North Smithfield	3	\$52,500
Pawtucket	79	\$1,382,500
Portsmouth	2	\$35,000
Providence	220	\$3,850,000
Scituate	1	\$17,500
Smithfield	4	\$70,000
South Kingstown	1	\$17,500
Tiverton	1	\$17,500
Warwick	50	\$875,000
West Warwick	34	\$595,000
Westerly	3	\$52,500
Woonsocket	51	\$892,500
Total	688	\$12,040,000

The following table shows the distribution of down payment assistance grants by race.

Race	Number of Households
American Indian/Alaskan Native	8
Asian	25
Black	220
Native Hawaiian/Pacific Islander	3
No Information Provided	293
Two or More Races	36
White	1,087
Total	1,672
<i>Notes:</i> Of the 1,087 recipients who identified as white, 284 identified as Hispanic or Latino. Of the 293 recipients who did not report their race, 112 identified as Hispanic or Latino.	